



# Empowering All Entrepreneurs

Entrepreneur | 2024 MEDIA KIT



## JANUARY/FEBRUARY

- The Self Improvement Issue
- Franchise 500®

Ad Close: 11/28/23 | Materials Due: 12/08/23 | On Sale: 01/16/24



## MARCH/APRIL

- The Side Hustle Issue

Ad Close: 01/20/24 | Materials Due: 02/02/24 | On Sale: 03/05/24



## MAY/JUNE

- The Road to the First \$1 Million in Revenue

Ad Close: 03/17/24 | Materials Due: 03/29/24 | On Sale: 04/30/24



## JULY/AUGUST

- Artificial Intelligence

Ad Close: 06/02/24 | Materials Due: 06/14/24 | On Sale: 07/16/24



## SEPTEMBER/OCTOBER

- America's Favorite Mom & Pop Shops

Ad Close: 08/04/24 | Materials Due: 08/16/24 | On Sale: 09/17/24



## NOVEMBER/DECEMBER

- Entrepreneur® of 2024
- Top Entrepreneurial Schools

Ad Close: 09/29/24 | Materials Due: 10/11/24 | On Sale: 11/12/24

## Entrepreneur's startups

Guiding Emerging Entrepreneurs Through the Inspiration, Launch and Critical First Few Years of Business

### SPRING

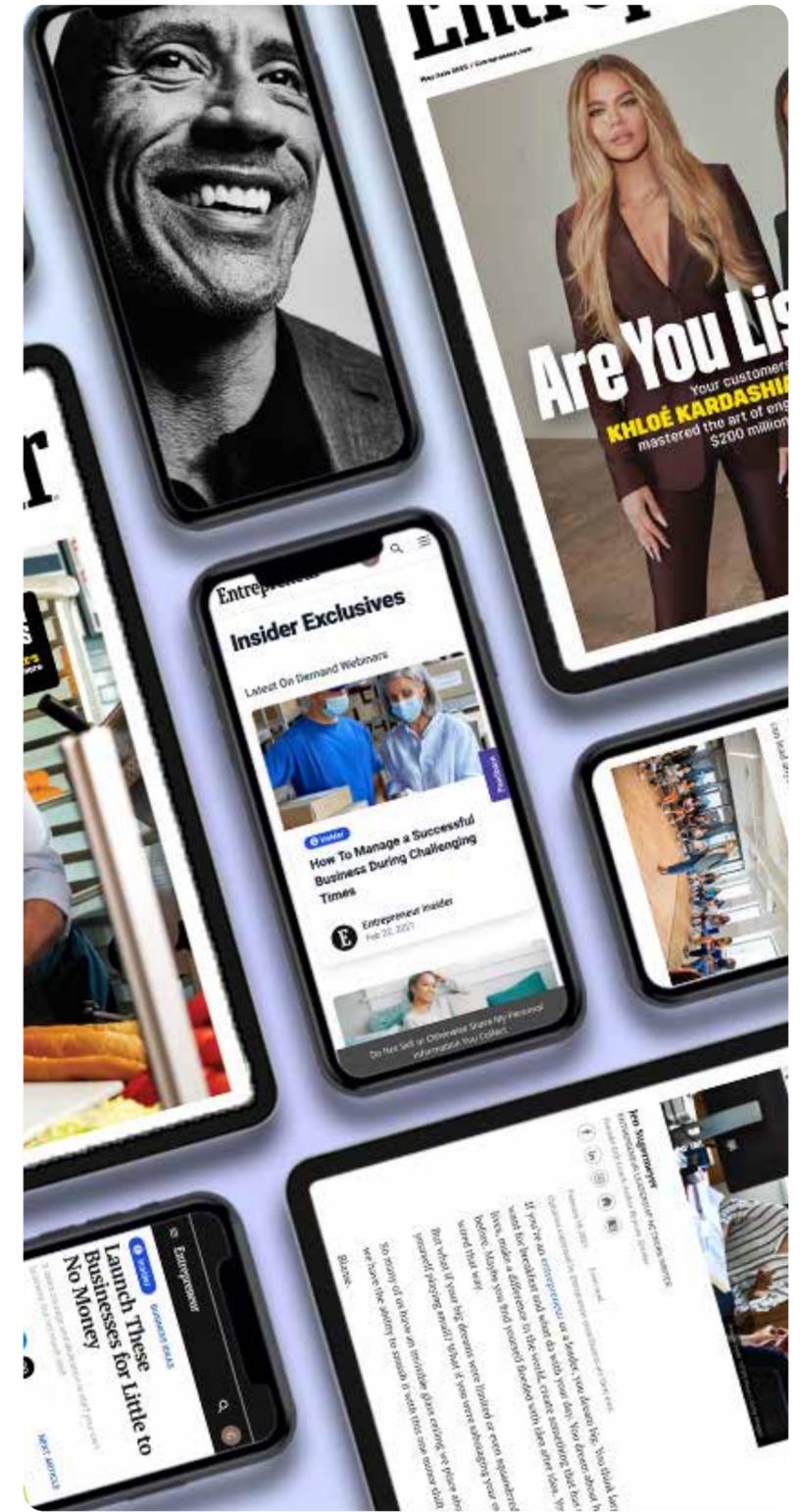
Ad Close: 01/31/24  
Materials Due: 02/23/24  
On Sale: 03/26/24

### SUMMER

Ad Close: 04/18/24  
Materials Due: 05/10/24  
On Sale: 06/11/24

### FALL/WINTER

Ad Close: 06/27/24  
Materials Due: 07/19/24  
On Sale: 08/20/24



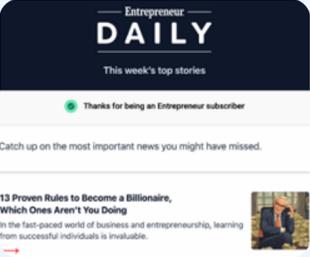
# The Pulse of Entrepreneurship

Entrepreneur connects with millions of innovative minds across every platform and medium.




**ENTREPRENEUR.COM**  
20 MM Monthly UVs

- Premium Entrepreneur Insider Members
- Green Entrepreneur, Women Entrepreneur and Young Entrepreneur Channels
- International Editions: Mexico, Latin America, Mena, India & Georgia



**EMAIL & NEWSLETTERS**

- Newsletter: 135K Global Subscribers
- Dedicated Emails: 50K US Emails
- LinkedIn Newsletter: 200K US Subscribers



**SOCIAL**  
16 MM Followers

- Access to Experts in Live Conversations
- Join Our Community On: [Facebook](#), [X](#), [LinkedIn](#), [YouTube](#), [Instagram](#), [Tik Tok](#), [Pinterest](#) and [Snapchat](#)



**MAGAZINE**  
3.6 MM Magazine Readers

- 6x Annual Digital and Print Issues
- 375K Rate Base
- 7.9 Readers Per Copy
- 3x *Entrepreneur's Startups* Issues



**ENTREPRENEUR TV**  
On Linear, AVOD, and Streaming Platforms

- Original Programming and Custom Productions
- 10+ Seasons of Entrepreneur Elevator Pitch



**PODCASTS**  
884K Monthly Downloads

- 6+ Popular [Shows](#) and Host Personalities
- Available on All Major Streaming Audio Platforms



**EVENTS**  
100K Event Attendees

- Virtual Workshops, Conversations & Events
- Tentpole and Custom In-Person Experiences
- Monthly Motivations with 1,500 Live Attendees



**BOOKS**  
Over 2.5 MM Books Sold

- [Entrepreneur Books](#)
- Print, Digital and Audio Content

**MEDIA PARTNERS AND DISTRIBUTION CHANNELS**



# Get to Know Today's Transformative Leaders

Entrepreneurs are the independent leaders designing the future with their groundbreaking innovations, ventures, and missions. They are brilliant minds with a distinctive spirit and approach to life that only one media brand serves and supports—Entrepreneur.

CEO & Co-Founder, Cart.com | Omair Tariq



Founder, Droga5 | David Droga

## AFFLUENT LEADERS

Average Age  
39

Ranked #1  
Average HHI  
\$567,000

Ranked #1  
Identify As An Entrepreneur  
56.7% Index 190

## BUSINESS DECISION-MAKERS

Ranked #1  
Business Owner/Partner/  
C-Level Executive  
68.7% Index 182

Ranked #1  
Business Purchase Decision-Maker  
74.0% Index 152

## INFLUENCERS

Ranked #1  
Opinion Leader  
76.1% Index 137

Ranked #1  
Influence Others' Behaviors, Opinions  
and Thoughts on Business Issues  
64.7% Index 175

Ranked #1  
First to Try New Products or Services  
74.4% Index 148



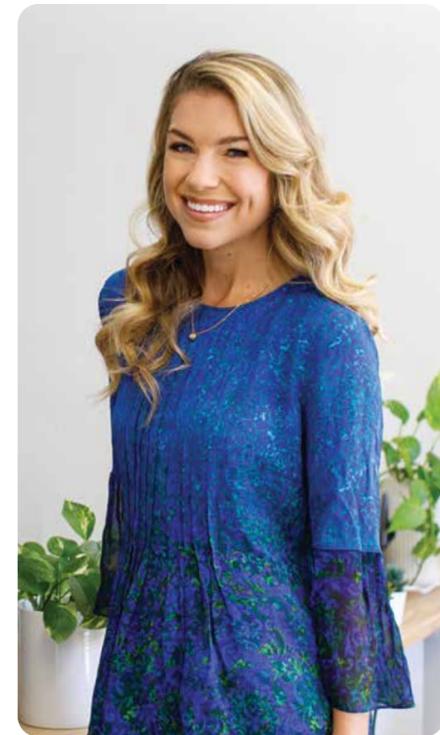
Founder & CEO, Viome | Naveen Jain



Co-Founders, DIBS | Jeff Lee & Courtney Shields



CEO, Favor | Liz Meyerdirk



CEO & Founder, Equip | Kristina Saffran

# TV Content for Inspired Minds

Entrepreneur’s exciting new network inspires, informs, and celebrates the people shaping the future of business. Generate visibility with both in-program and interstitial brand integration opportunities featured against premium content.

## Where to Watch

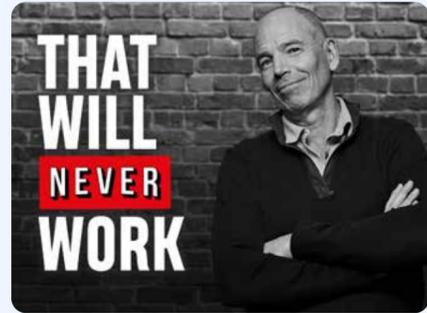
Watch on [Entrepreneur.com/TV](https://entrepreneur.com/TV) as well as a growing list of linear, AVOD, and streaming platform partners like these.

Logos for BizTV, Cineverse, DistroTV, Sling, TabloTV, and CheddarTV.

CheddarTV is available on Hulu, Amazon Freevee, Tubi, DirectTV Stream, Samsung TV Plus, Vizio, and Spectrum

Coming soon...

### FEATURED SHOWS



That Will Never Work

Talk Show



Mindvalley Talks

Inspiration



Never Settle Show

Talk Show

EMMY WINNER



Entrepreneur Elevator Pitch

Contest



Habits and Hustle with Jennifer Cohen

Talk Show



Tech Talk

Documentary



Start Up

Documentary

EMMY WINNER



Unfiltered with Jessica Abo

Interview



The CEOs

Documentary

# Be a Part of the Suspenseful Show With One Critical Minute to Make It

Entrepreneur Elevator Pitch gives real entrepreneurs the opportunity to pitch their businesses to investors. The catch? They have one minute to do it—the length of their actual elevator ride up to the boardroom to meet their potential funders.

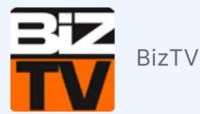
A screen inside the elevator counts down: 59, 58, 57... as the entrepreneur makes their pitch and the elevator begins the trip to the top floor. If the pitch is accepted, the elevator doors open and our entrepreneur reaches the boardroom with the investors waiting to ask questions.

If the pitch fails to get investors' attention, they hear a voice in the elevator that says, "Good try... Going down!"

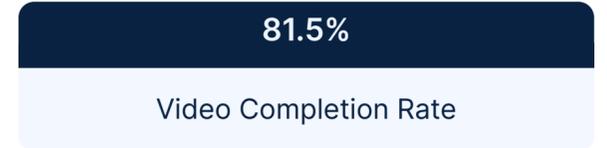
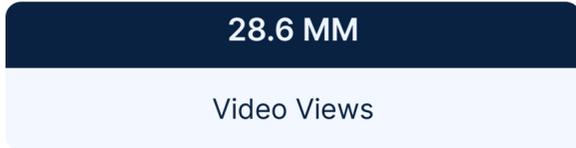
Learn more and become a part of the popular show helping entrepreneurs acquire the financial capital and media exposure they need to elevate their success.

[WATCH NOW](#)

### Distribution Partners



CheddarTV: Available on Hulu, Amazon Freevee, Tubi, DirectTV Stream, Samsung TV Plus, Vizio, Spectrum



# The Voices of Entrepreneurship

Connect with the dynamic voices behind these featured podcasts to align with today's unique perspectives on entrepreneurship.

Each show offers the opportunity to immerse your brand into relevant conversations for leaders driving business forward.

884K DOWNLOADS PER MONTH

AVAILABLE ON:



CLICK IMAGES TO LISTEN NOW



# Bespoke Content Marketing Solutions for Your Brand

Entrepreneur Partner Studio, the custom publishing and marketing division within Entrepreneur Media Inc., produces content that engages business owners and elevates the conversation for brands.

Writers, editors, designers and marketing strategists create highly original, in demand content designed to resonate with partners' target audiences and inspire action.

SEE SPOTLIGHT EXAMPLES

Ideation & Development

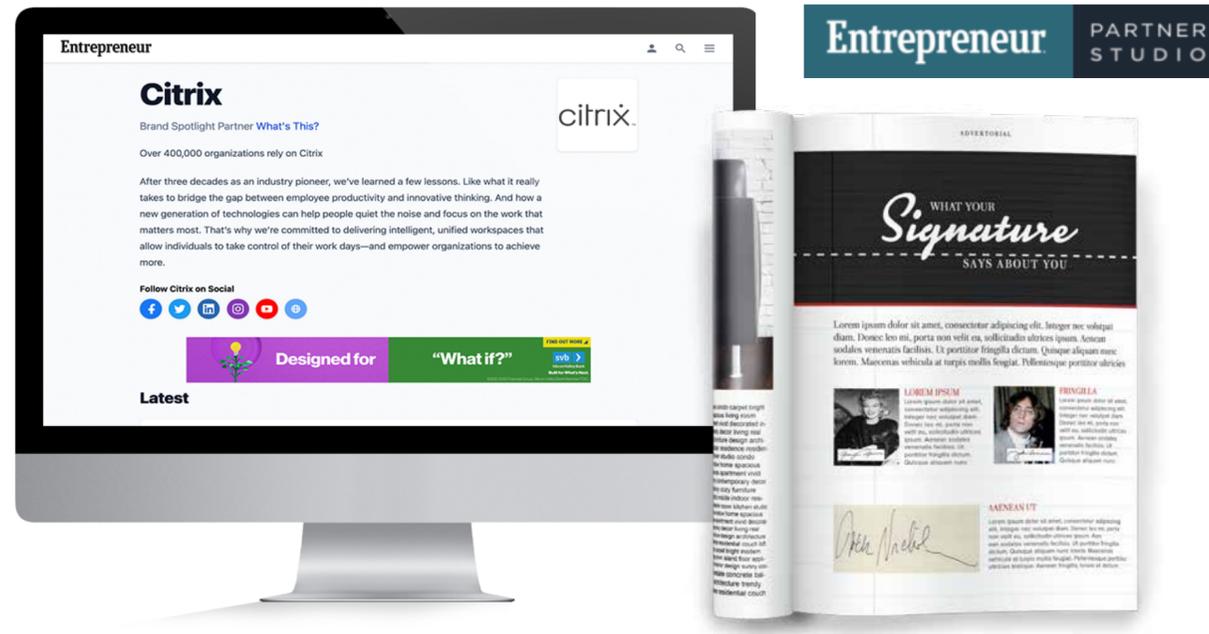
Distribution

Publication Strategy

Optimization

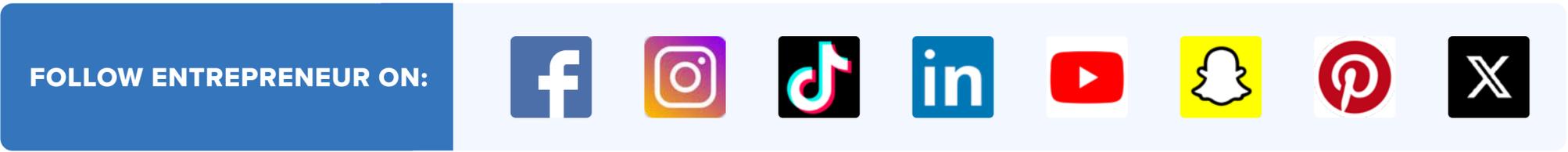
## CONTENT FORMATS

- Articles
- Infographics
- Videos
- White Papers
- Webinars
- Social Experiences



# Dynamic Content Engaging 16 MM Followers Across Every Major Social Platform

Sponsor partners can leverage Entrepreneur’s dedicated social team and influencer network to share stories, insights and messages that drive action with our communities.



**THOUGHT LEADERSHIP**

**ACCESS TO EXPERTS**

**BUSINESS BREAKDOWNS**

**INTERVIEWS**

**STORYTELLING**

**ADVICE**

**INFLUENCERS**

**POLLS**

**WORKSHOPS**

**INSPIRATION**

**CELEBRATION**

**EDUCATION**

**FACTS TO KNOW**

**TRIVIA**

## Signature Experiences

Entrepreneur hosts a variety of events ranging from intensive virtual seminars to fireside chats and conferences.



### ENTREPRENEUR LAUNCHPAD

Entrepreneurs come together in Miami, FL to unlock the secrets to scaling their businesses with expert insights, hands-on workshops, and inspiring leaders.



### VIRTUAL EVENTS

Entrepreneur hosts hundreds of instructional webinars and engaging dialogue discussions online. These special events bring together influencers and entrepreneurs in a mix of Q&As, presentations and panel discussions.



### PROPELIFY FESTIVAL

Propelify Innovation Festival empowers innovators to leverage technology and build solutions towards a brighter future. This event unites thousands of entrepreneurs who invent the future in an immersive experience.



### ELEVATOR PITCH EXPERIENCE

Founders come for the chance to be cast on an upcoming season of Entrepreneur's hit show and learn how to prepare a masterful pitch that wins over investors, customers and future partners.



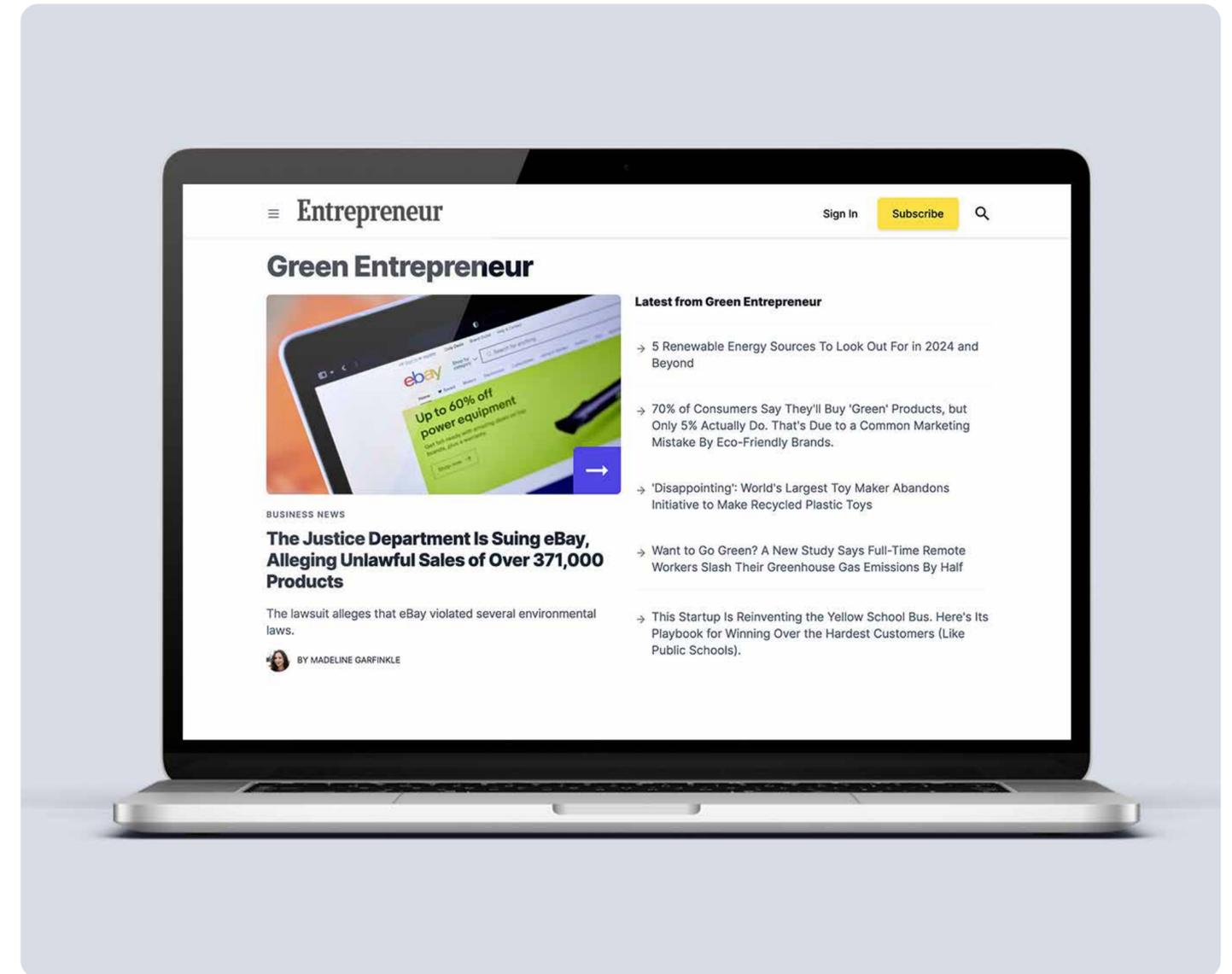
### ENTREPRENEUR LIVE

Entrepreneur's signature conference shares the most forward-thinking practices with highly respected keynotes and industry experts. Ambitious leaders learn new ways to push business to the next level.

## Dedicated to Sustainability in Business

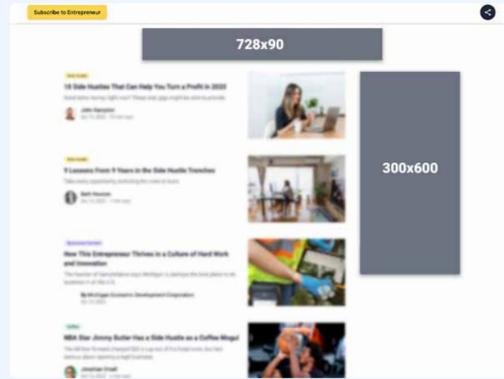
Green Entrepreneur offers tips and strategies for entrepreneurs striving to incorporate more sustainable practices in their businesses or whose ventures are in green industries. From eco-friendly hacks to the latest in electric vehicles, Green Entrepreneur offers insight on everything entrepreneurs need to keep their businesses at the forefront of developments impacting their success.

-  **GREEN HACKS**
-  **REGULATIONS**
-  **SUSTAINABILITY**
-  **CLIMATE**
-  **ENVIRONMENT**
-  **NET ZERO**
-  **ECO TRAVEL**
-  **ESG**
-  **GREEN ENTREPRENEURS**
-  **SHOPPING GREEN**
-  **RENEWABLE ENERGY**
-  **GREEN CULTURE**
-  **EATING GREEN**
-  **ELECTRIC VEHICLES**
-  **ECO DESIGN**



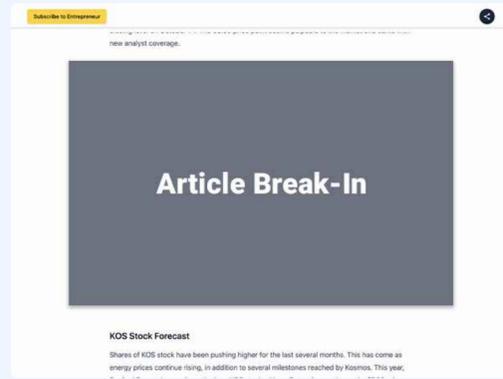
Standard Ad Sizes: 728×90, 970×90, 300×600, 300×250, 320×50

High-Impact Units: 970×250, Article Break-In, Full-Width Unit, Skin, Mobile Interscroller



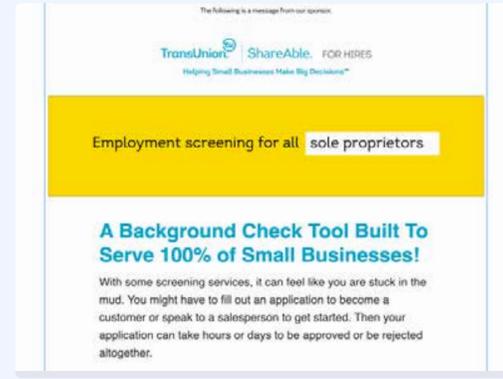
### STANDARD BANNERS

728×90, 970×90, 300×600,  
300×250, 320×50



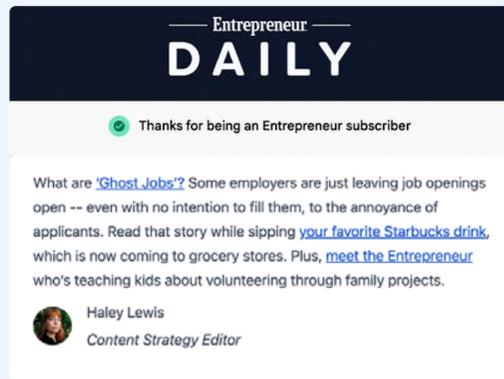
### HIGH-IMPACT UNITS

[970×250](#), [Article Break-In](#), [Full Width Unit](#), [Skin](#), [Mobile Interscroller](#)



### DEDICATED EMAILS

List Size: 50k US Emails  
Send Max: 50k



### DAILY NEWSLETTERS

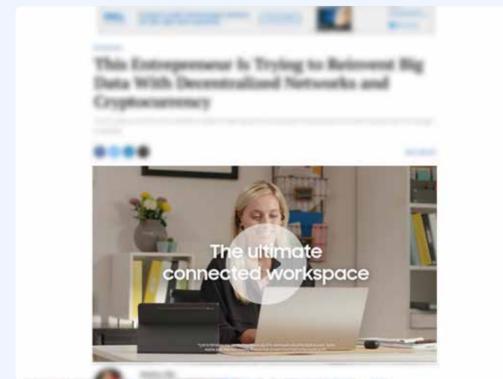
Database: 135K Global Subscribers  
[Native Integration](#)

- **Headline:** 10 words, 50 characters max
- **Deck:** 25 words, 115 characters max
- **Image:** 600×338 (no or minimal text in image)



### LINKEDIN NEWSLETTERS

Frequency: [Weekly](#)  
List Size: 200k US Subscribers  
Send Max: 200k



### PRE-ROLL

File Type: 3rd Party VAST or 1st Party (mp4 or mov)  
Max File Size: 10 mb  
Duration: 15 seconds max  
Frame Rate: 30 frames max  
Click Through: Yes

## GLOBAL SPECS

**File Formats** .jpg, .gif, .png, HTML5

**Max File Size** 300kb

**Animation** 15 seconds, max 3 loops

**In-Banner Video/Audio Requirements** User Initiated sound, pause & mute controls

**Rich Media Requirements** All Rich Media must be 3rd-party served (includes expanding and video ads), Expansion must be user initiated and close on mouse-off. Audio must be muted by default. Max pixels: 5

**Recommendations** AMPHTML ads highly recommended. They average 10% higher viewability and double the CIR on average. Learn more about AMPHTML ads [here](#) and [here](#).

## MECHANICAL REQUIREMENTS

Printing Web Offset; Binding: Perfect Bound; Magazine Final Trim Size: Width 7.75" x Depth 10.5" Live Matter: Keep all live matter 1/4" from trim.

Space	Non-Bleed/Live Image (WIDTH X DEPTH)	Trim (WIDTH X DEPTH)	Bleed (WIDTH X DEPTH)
Spread*	15" x 10"	15.5" x 10.5"	15.75 x 10.75"
1/2 Spread Horiz.*	15" x 4.75"	15.5" x 5.125"	15.75" x 5.25"
Full Page	7.25" x 10"	7.75" x 10.5"	8" x 10.75"
2/3 Page	4.5" x 9.75"	N/A	N/A
1/2 Horiz.	7" x 4.75"	N/A	N/A
1/3 Page Square	4.625" x 4.625"	N/A	N/A
1/3 Page Vertical	2" x 9.75"	N/A	N/A

\*For critical spread crossovers, contact Entrepreneur Advertising Production Department.



## FOLLOW THESE INSTRUCTIONS WHEN SUBMITTING MATERIALS

### All ads must be submitted through AdShuttle

1. Log on to [www.adshuttle.com](http://www.adshuttle.com)
2. Sign into or create your account
3. Click on "Ad Submission"
4. System will guide you through the process

### General Digital Advertising Material Requirements

Every ad must have two (2) contract proofs regardless of delivery mode. All contract proofs must be made to SWOP (Specifications Web Offset Publications) standards. SWOP standards are available at [www.swop.org](http://www.swop.org).

### Press Ready PDF Files Only (PDF/X-1a) Images

- Use high resolution images. 300 DPI is recommended.
- RGB and LAB color are unacceptable.
- Images should not have ICC profiles embedded.
- Avoid scaling images. If you must, do not scale below 50% or above 110%.
- Total Area Coverage should not exceed 300%.
- Avoid using JPEG images.

### Fonts

- Always embed all fonts.
- Do not allow font substitutions.
- Do not use True Type fonts.

### Colors

Only use CMYK colors; convert spot colors to process.

### Layout

- Build documents in Portrait mode without scaling or rotation.
- Remember, when bleed is required, provide 1/8 inch beyond the trim area.
- Do not allow marks to encroach upon the trim or bleed areas.

### Transparency

- All transparent objects must be flattened at a high resolution.
- Avoid placing transparent objects on top of text or other critical vector objects.

### Overprint

Overprinting objects may not reproduce correctly when printed and will sometimes disappear completely. We recommend creating objects exactly as you want them to appear without relying on an overprint setting.

For detailed instructions on creating your ad using specific applications, click on the "Ad Creation Guide" or "Application Preset File" links on the AdShuttle Homepage. You may also call 1-866-774-5784 to contact the 24-hour AdShuttle support line.

### Proof Specifications

All advertisers must submit two (2) high-end digital contract proofs that follow SWOP (Specifications Web Offset Publications) standards with their ad materials regardless of media delivery mode. [See the Ad Creation Guide](#)

### INSERT INFORMATION

For supplied insert information, contact:  
 Quad, Inc.  
 Attn: Rick Cowan  
 N61 W23044 Harry's Way Sussex, WI 53089  
 Phone: 414-566-2481

### SEND PROOFS TO:

Quad, Inc.  
 Attn: Plate Room  
 1900 West Sumner Street Hartford, WI 53027  
 Phone: 262-673-1000

Entrepreneur magazine cannot be responsible for any color or positioning variation if advertiser does not adhere to the above specifications. Proofs that do not meet SWOP criteria will be used for color break and content checking only.



**UNITED STATES**

**BUSINESS**

**Ryan Shea**  
CEO

**Bill Shaw**  
President

**Lucy Gekchyan**  
Assoc. Publisher, Marketing

**CHICAGO**

**Steven Newman**  
Midwest Director,  
Strategic Partnerships

Office: 312/897-1002  
snewman@entrepreneur.com

**MICHIGAN**

**Dave Woodruff**  
Midwest Director of Sales

Office: 248/703-3870  
dwoodruff@entrepreneur.com

**EAST COAST**

**Brian Speranzini**  
SVP of National Sales  
Office: 646/278-8483  
brians@entrepreneur.com

**James Clauss**  
National Sales Director, Print  
Office: 646/278-8484  
jclauss@entrepreneur.com

**Rikki Paribello**  
Senior Account Director  
Office: 914/441-5184  
rparibello@entrepreneur.com

**Krissy Cirello**  
Account Director  
Office: 845/642-2553  
kcirello@entrepreneur.com

**ATLANTA**

**Kelly Hediger**  
Account Manager  
Office: 770/209-9858  
Fax: 770/209-9881  
khediger@samssouth.com

**WEST COAST**

**Mike Lindsay**  
West Coast Ad Director  
Office: 310/493-4708  
mlindsay@entrepreneur.com

**Brent Davis**  
VP, Franchise Sales  
Office: 949/622-7126  
bdavis@entrepreneur.com

**Cassidy Ford**  
Director, Franchise Sales  
Office: 254/644-1503  
cford@entrepreneur.com

**Headquarters**  
2 Executive Cir Ste 150  
Irvine, CA 92614  
Office: 800/864-6864  
949/264-2325

**INTERNATIONAL**

**APAC, EUROPE**

**Brian Speranzini**  
SVP of National Sales  
Office: 646/278-8483  
brians@entrepreneur.com

**GEORGIA**

**Alexandre Siradze**  
Executive Director  
Office: +995 599 13 45 10  
alex@entrepreneur.ge

**INDIA**

**Preetima Bhardwaj**  
Account Manager  
Office: + 91 8588898248  
bpreetima@franchiseindia.net

**UK/MENA**

**Wissam Younane**  
BNC Publishing  
Office: +971504737889  
Wissam@bncpublishing.net