







# **Empowering All Entrepreneurs**









Entrepreneur 2024 MEDIA KIT

## **2024 EDIT CALENDAR**



#### **JANUARY/FEBRUARY**

- The Self Improvement Issue
- Franchise 500<sup>®</sup>

Ad Close: 11/28/23 | Materials Due: 12/08/23 | On Sale: 01/16/24





#### **MAY/JUNE**

• The Road to the First \$1 Million in Revenue

Ad Close: 03/17/24 | Materials Due: 03/29/24 | On Sale: 04/30/24





#### **SEPTEMBER/OCTOBER**

• America's Favorite Mom & Pop Shops

Ad Close: 08/04/24 | Materials Due: 08/16/24 | On Sale: 09/24/24





Guiding Emerging Entrepreneurs Through the Inspiration, Launch and Critical First Few Years of Business

#### **SPRING**

Ad Close: 01/31/24 **Materials Due:** 02/23/24 **On Sale:** 03/26/24

#### **SUMMER**

Ad Close: 04/18/24 Materials Due: 05/10/24 **On Sale:** 06/11/24

#### **MARCH/APRIL**

• The Side Hustle Issue

Ad Close: 01/20/24 | Materials Due: 02/02/24 | On Sale: 03/05/24

#### JULY/AUGUST

Artificial Intelligence

Ad Close: 06/02/24 | Materials Due: 06/14/24 | On Sale: 07/16/24

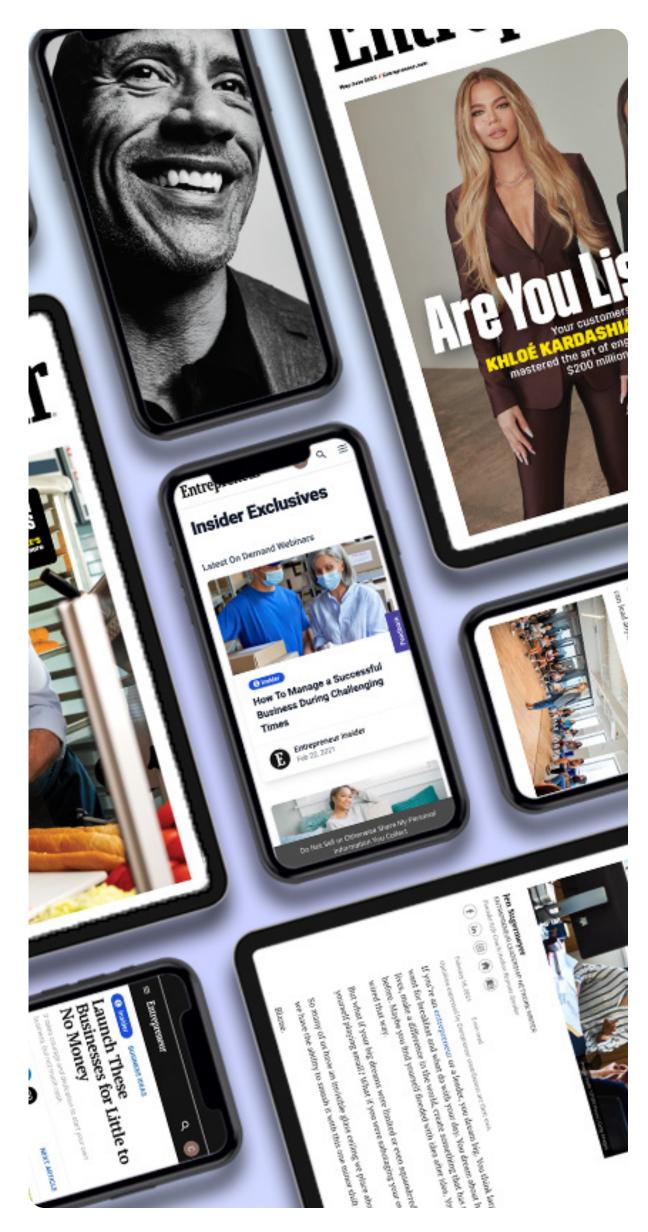
#### **NOVEMBER/DECEMBER**

- Entrepreneur® of 2024
- Top Entrepreneurial Schools

Ad Close: 09/29/24 | Materials Due: 10/11/24 | On Sale: 11/12/24

#### **FALL/WINTER**

Ad Close: 06/27/24 **Materials Due:** 07/19/24 On Sale: 09/10/24



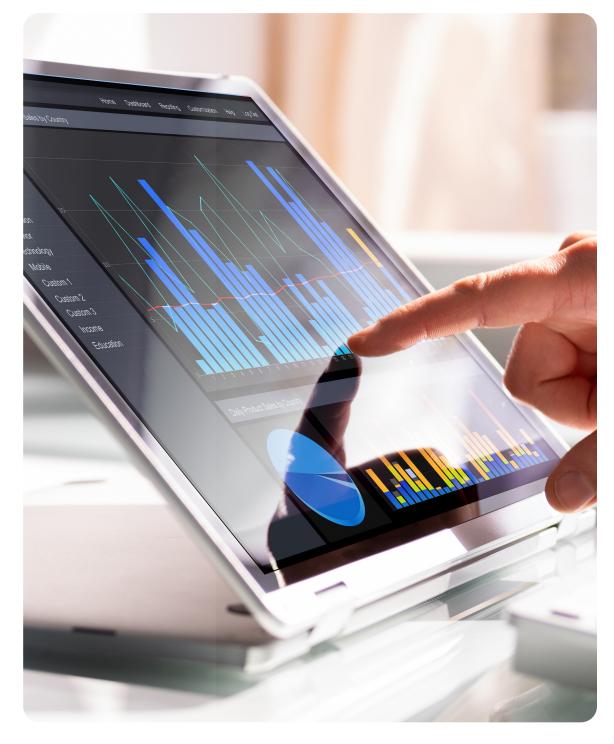




# **2024 AT A GLANCE**

# The Pulse of Entrepreneurship

**Entrepreneur connects with millions of** innovative minds across every platform and medium.





#### **ENTREPRENEUR.COM**

20 MM Monthly UVs

- Premium Entrepreneur Insider Members
- Green Entrepreneur, Women Entrepreneur and Young Entrepreneur Channels
- International Editions: Mexico, Latin America, Mena, India & Georgia



#### SOCIAL

**16 MM Followers** 

- Snapchat



#### **ENTREPRENEUR TV**

On Linear, AVOD, and Streaming Platforms



## **EVENTS**

- **100K Event Attendees**

#### **MEDIA PARTNERS AND DISTRIBUTION CHANNELS**



H E A R S T newspapers









#### **DAILY** This week's top stories

Which Ones Aren't You Doing

### **EMAIL & NEWSLETTERS**

- Newsletter: 135K Global Subscribers
- Dedicated Emails: 50K US Emails
- LinkedIn Newsletter: 200K US Subscribers

## Access to Experts in Live Conversations • Join Our Community On: Facebook, X, LinkedIn, YouTube, Instagram, Tik Tok, Pinterest and



#### MAGAZINE

3.6 MM Magazine Readers

- 6x Annual Digital and Print Issues
- 375K Rate Base
- 7.9 Readers Per Copy
- 3x Entrepreneur's Startups Issues

 Original Programming and Custom Productions •10+ Seasons of Entrepreneur Elevator Pitch

# Podcasts

#### **PODCASTS**

884K Monthly Downloads

- •6+ Popular <u>Shows</u> and Host Personalities
- Available on All Major Streaming Audio Platforms

• Virtual Workshops, Conversations & Events • Tentpole and Custom In-Person Experiences • Monthly Motivations with 1,500 Live Attendees



#### BOOKS

- **Over 2.5 MM Books Sold**
- Entrepreneur Books
- Print, Digital and Audio Content











# Get to Know Today's **Transformative Leaders**

**Entrepreneurs are the independent** leaders designing the future with their groundbreaking innovations, ventures, and missions. They are brilliant minds with a distinctive spirit and approach to life that only one media brand serves and supports—Entrepreneur.

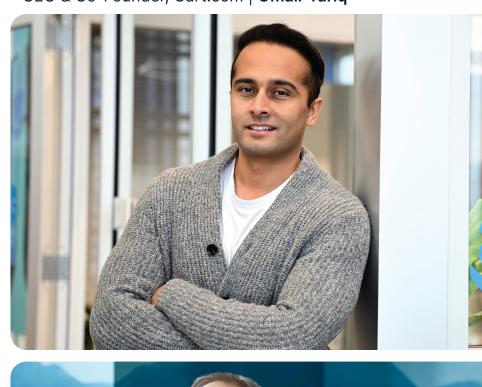
#### **AFFLUENT LEADERS**

Average Age 39

Ranked #1 **Average HHI** \$567,000

#### Ranked #1 **Identify As An Entrepreneur** 56.7% Index 190

CEO & Co-Founder, Cart.com | Omair Tariq







...

...



Founder & CEO, Viome | Naveen Jain

#### **BUSINESS DECISION-MAKERS**

Ranked #1 **Business Owner/Partner/ C-Level Executive** 68.7% Index 182

Ranked #1 **Business Purchase Decision-Maker** 74.0% Index 152

#### **INFLUENCERS**

Ranked #1 **Opinion Leader** 76.1% Index 137

Ranked #1 Influence Others' Behaviors, Opinions and Thoughts on Business Issues 64.7% Index 175

Ranked #1 **First to Try New Products or Services** 74.4% Index 148

CEO & Founder, Equip | Kristina Saffran

CEO, Favor | Liz Meyerdirk

Co-Founders, DIBS | Jeff Lee & Courtney Shields



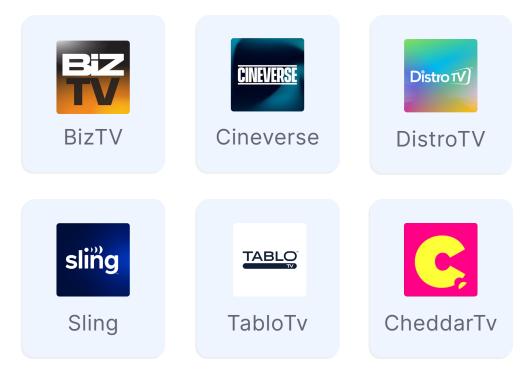


# **TV Content for Inspired Minds**

Entrepreneur's exciting new network inspires, informs, and celebrates the people shaping the future of business. Generate visibility with both in-program and interstitial brand integration opportunities featured against premium content.

# Where to Watch

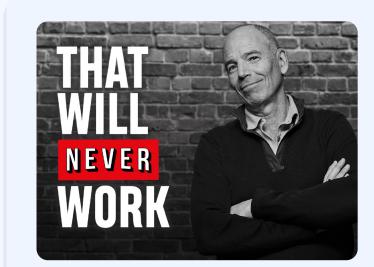
Watch on Entrepreneur.com/TV as well as a growing list of linear, AVOD, and streaming platform partners like these.



CheddarTV is available on Hulu, Amazon Freevee, Tubi, DirectTV Stream, Samsung TV Plus, Vizio, and Spectrum



#### **FEATURED SHOWS**



That Will Never Work

> Talk Show



Entrepreneur **Elevator** Pitch

Contest



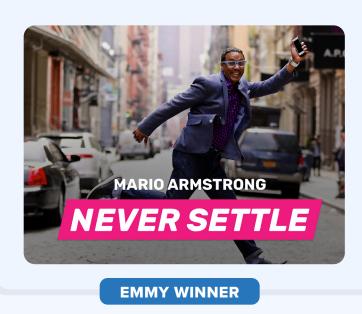
Start Up

Documentary



Mindvalley Talks

Inspiration



Never Settle Show

Talk Show



Habits and Hustle with Jennifer Cohen

Talk Show



Tech Talk

Documentary





The CEOs

Documentary





# **Be a Part of the Suspenseful Show** With One Critical Minute to Make It

**Entrepreneur Elevator Pitch gives real entrepreneurs** the opportunity to pitch their businesses to investors. The catch? They have one minute to do it—the length of their actual elevator ride up to the boardroom to meet their potential funders.

A screen inside the elevator counts down: 59, 58, 57... as the entrepreneur makes their pitch and the elevator begins the trip to the top floor. If the pitch is accepted, the elevator doors open and our entrepreneur reaches the boardroom with the investors waiting to ask questions.

If the pitch fails to get investors' attention, they hear a voice in the elevator that says, "Good try... Going down!"

Learn more and become a part of the popular show helping entrepreneurs acquire the financial capital and media exposure they need to elevate their success.

## **Distribution Partners**

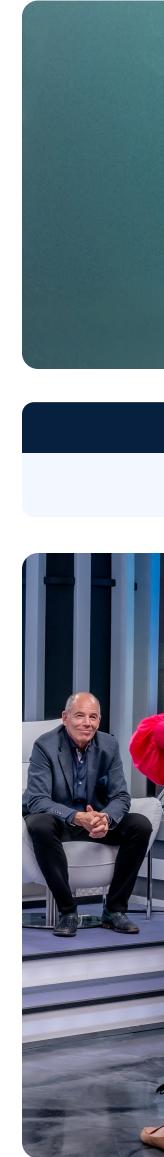
WATCH NOW



DistroTV Distro IV)



CheddarTV: Available on Hulu, Amazon Freevee, Tubi, DirectTV Stream, Samsung TV Plus, Vizio, Spectrum



# Entrepreneur ELEVATOR PITCH

#### 28.6 MM

10 MM

81.5%

Video Views

Social Reach









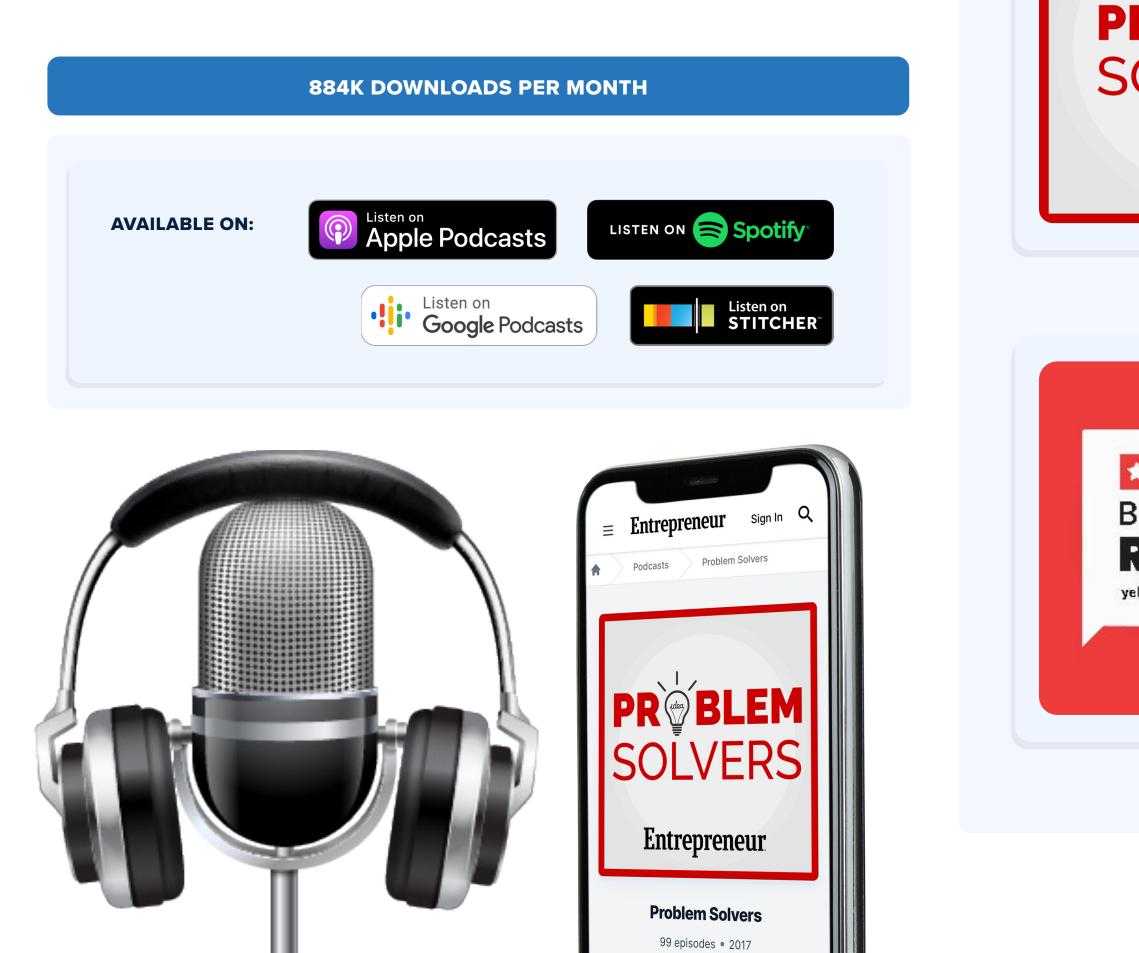




# **The Voices of Entrepreneurship**

**Connect with the dynamic voices behind these** featured podcasts to align with today's unique perspectives on entrepreneurship.

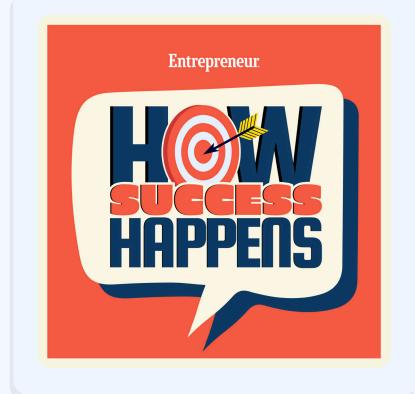
Each show offers the opportunity to immerse your brand into relevant conversations for leaders driving business forward.



#### **CLICK IMAGES TO LISTEN NOW**













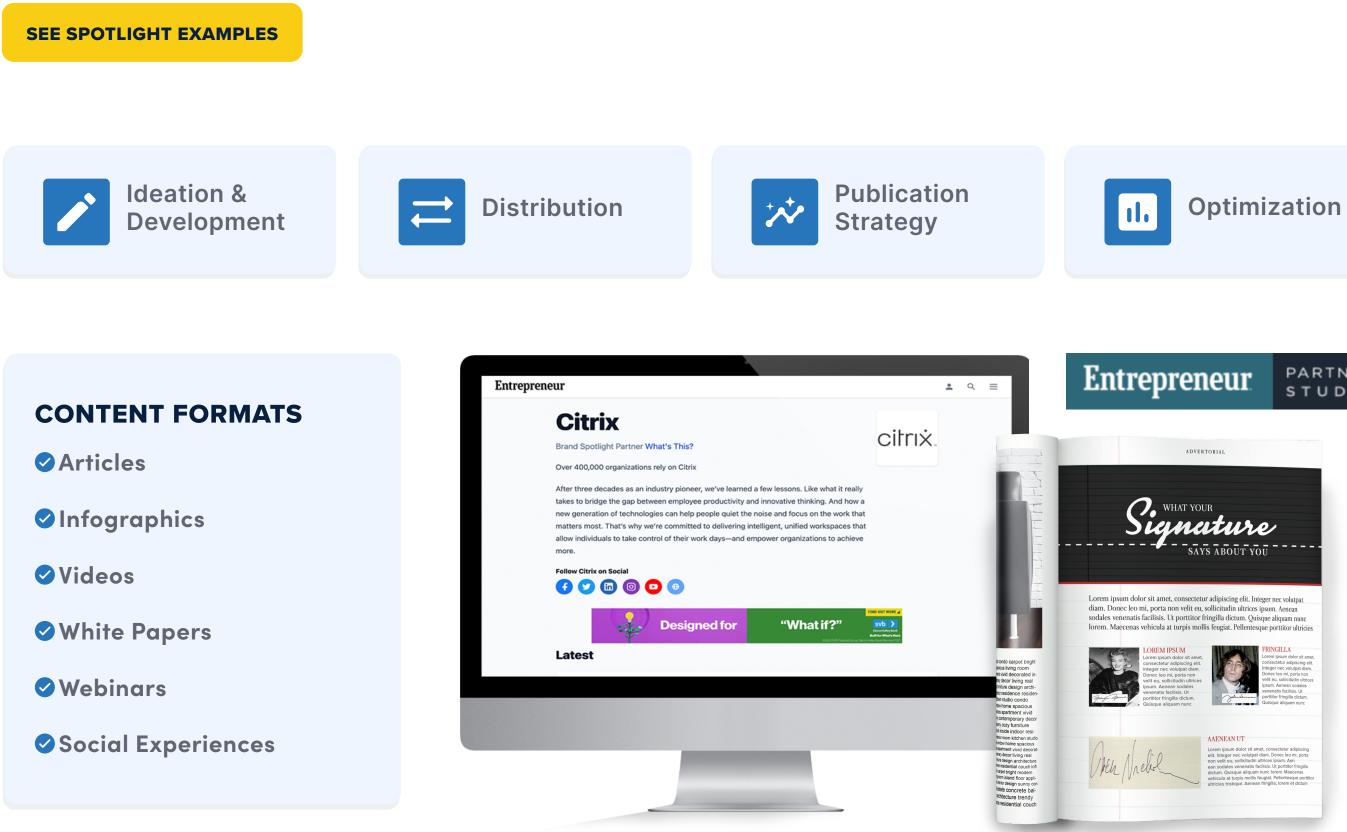




# **Bespoke Content Marketing Solutions for Your Brand**

Entrepreneur Partner Studio, the custom publishing and marketing division within Entrepreneur Media Inc., produces content that engages business owners and elevates the conversation for brands.

Writers, editors, designers and marketing strategists create highly original, in demand content designed to resonate with partners' target audiences and inspire action.



PARTNER STUDIO



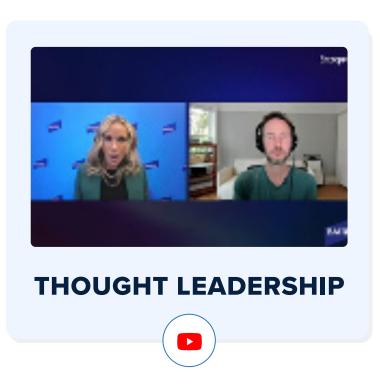


UPDATED: 10/23

## **2024 SOCIAL MEDIA**

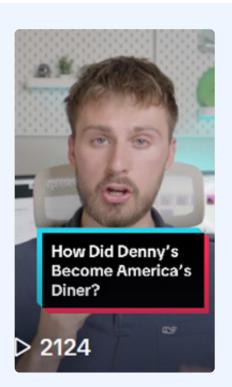
# **Dynamic Content Engaging 16 MM Followers Across Every Major Social Platform**

**Sponsor partners can leverage Entrepreneur's** dedicated social team and influencer network to share stories, insights and messages that drive action with our communities.











	e <b>preneur  @ t's your go-to p</b>					
	A strict morning routine					
Structured to-do lists						
Delegating tasks						
Other (please specify)						
243 v	otes · Final result	_				
Q	5 <b>ሲጊ</b> 4	♡ 6	11 12.1k	<u>ث</u>		
POLLS						





INSPIRATION

# Entrepreneur

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**INTERVIEWS** 

**5** 



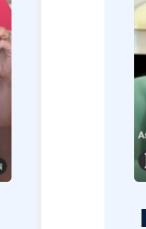
**STORYTELLING** 

Ø



**ADVICE** 

Ø





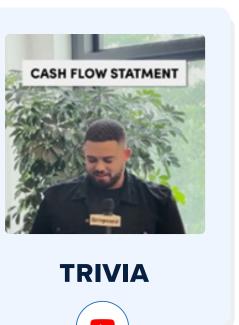


#### **CELEBRATION**

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# **Signature Experiences**

**Entrepreneur hosts a variety of events ranging** from intensive virtual seminars to fireside chats and conferences.













### **ENTREPRENEUR LAUNCHPAD**

Entrepreneurs come together in Miami, FL to unlock the secrets to scaling their businesses with expert insights, hands-on workshops, and inspiring leaders.

### **VIRTUAL EVENTS**

Entrepreneur hosts hundreds of instructional webinars and engaging dialogue discussions online. These special events bring together influencers and entrepreneurs in a mix of Q&As, presentations and panel discussions.

#### **PROPELIFY FESTIVAL**

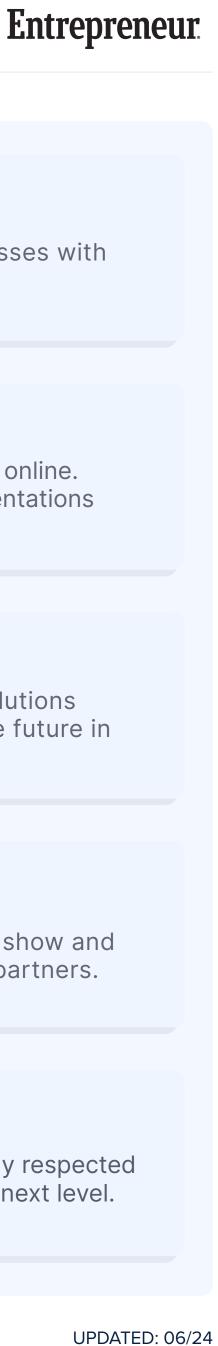
Propelify Innovation Festival empowers innovators to leverage technology and build solutions towards a brighter future. This event unites thousands of entrepreneurs who invent the future in an immersive experience.

#### **ELEVATOR PITCH EXPERIENCE**

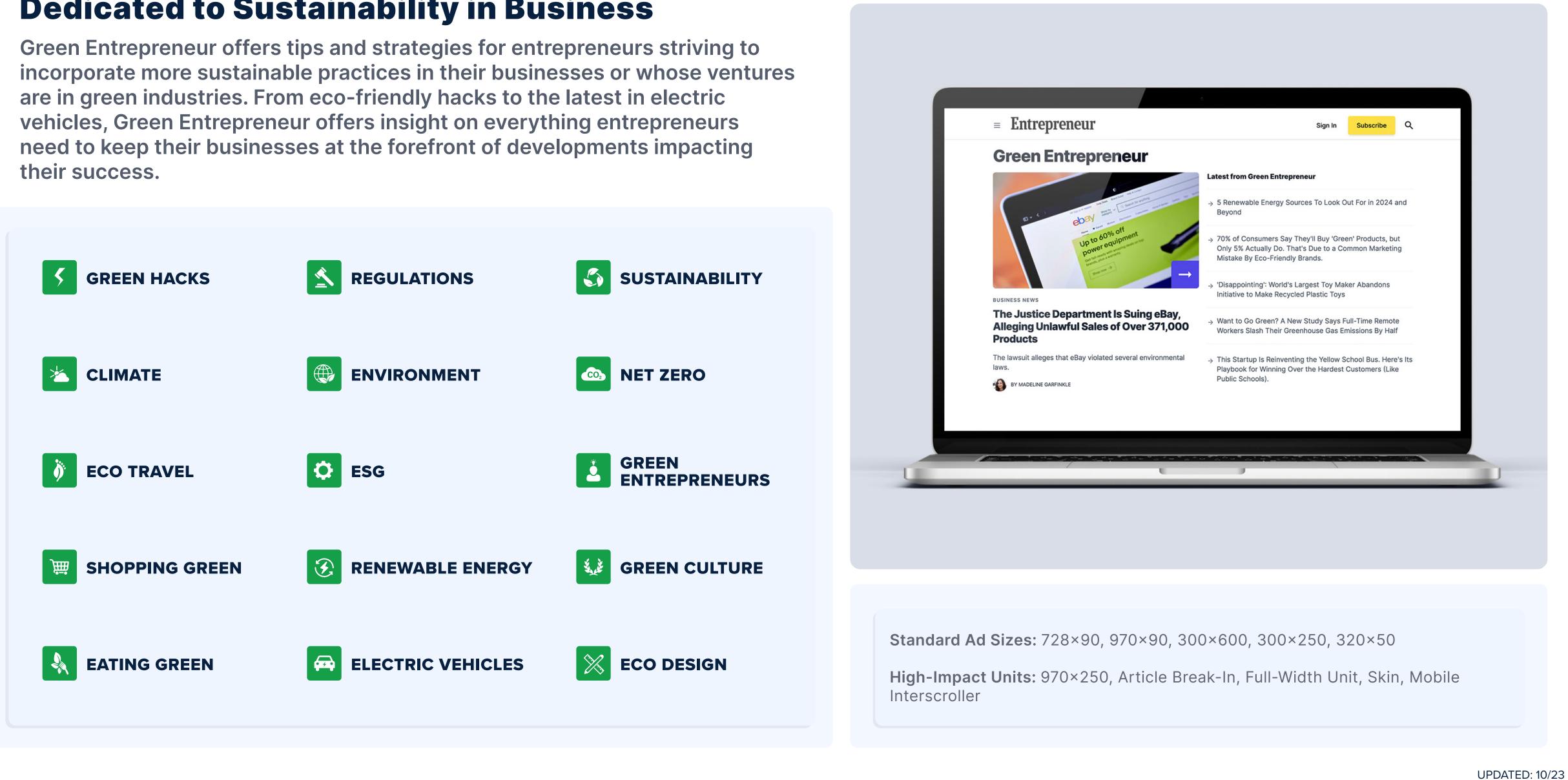
Founders come for the chance to be cast on an upcoming season of Entrepreneur's hit show and learn how to prepare a masterful pitch that wins over investors, customers and future partners.

#### **ENTREPRENEUR LIVE**

Entrepreneur's signature conference shares the most forward-thinking practices with highly respected keynotes and industry experts. Ambitious leaders learn new ways to push business to the next level.

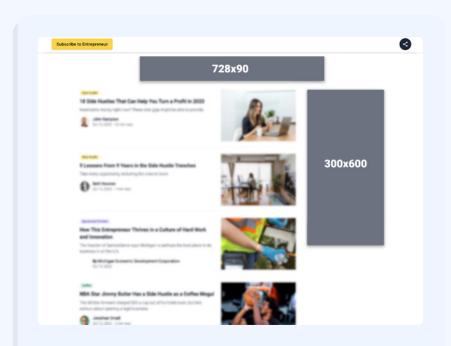


# **Dedicated to Sustainability in Business**





## **2024 DIGITAL AD SPECS**



#### **STANDARD BANNERS**

728×90, 970×90, 300×600, 300×250, 320×50



#### **HIGH-IMPACT UNITS**

970×250, Article Break-In, Full Width Unit, Skin, Mobile Interscroller



### DEC

List Send



O Thanks for being an Entrepreneur subscriber

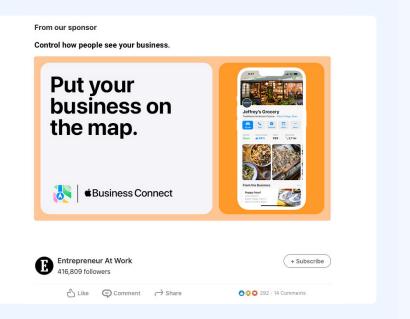
What are <u>'Ghost Jobs'?</u> Some employers are just leaving job openings open -- even with no intention to fill them, to the annoyance of applicants. Read that story while sipping your favorite Starbucks drink, which is now coming to grocery stores. Plus, meet the Entrepreneur who's teaching kids about volunteering through family projects.

Haley Lewis Haley Lewis Content Strategy Editor

#### DAILY NEWSLETTERS

**Database:** 135K Global Subscribers **Native Integration** 

- Headline: 10 words, 50 characters max
- Deck: 25 words, 115 characters max
- Image: 600×338 (no or minimal text in image)



#### LINKEDIN NEWSLETTERS

Frequency: Weekly List Size: 200k US Subscribers Send Max: 200k



#### PRE

File Party Max Dura Fram Click

# Entrepreneur

	GLOBAL SPECS				
TransUnion ShareAble. FOR HIRES Helping Small Businesses Make Big Decisions**	File Formats	.jpg			
A Background Check Tool Built To Serve 100% of Small Businesses! With some screening services, it can feel like you are stuck in the mud. You might have to fill out an application to become a customer or speak to a salesperson to get started. Then your application can take hours or days to be approved or be rejected altogether.	Max File Size	300			
DICATED EMAILS t Size: 50k US Emails nd Max: 50k	Animation	15 s			
This Entroperates in Trying to Reinwerd Big Data Writis Decembrational Networks and Cryptocurrency	In-Banner Video/Audio Requirements	Use			
E-ROLL	Rich Media Requirements	All   exp initi by (			
e <b>Type:</b> 3rd Party VAST or 1st ty (mp4 or mov)					
x File Size: 10 mb ration: 15 seconds max me Rate: 30 frames max ck Through: Yes	Recommendations	AM 10% Lea			

GLOBAL SPECS		
File Formats	.jpg, .gif, .png, HTML5	
Max File Size	300kb	
Animation	15 seconds, max 3 loops	
In-Banner Video/Audio Requirements	User Inithated sound, pause & mute controls	
Rich Media Requirements	All Rich Media must be 3rd-party served includes expanding and video ads), Expansion must be user initiated and close on mouse-off. Audio must be muted by default. Max pixels: 5	
Recommendations	AMPHTML ads highly recommended. They average 10% higher viewability and double the CIR on average. Learn more about AMPHTML ads <u>here</u> and <u>here</u> .	





UPDATED: 10/23

#### **MECHANICAL REQUIREMENTS**

**Printing Web Offset; Binding: Perfect Bound; Magazine Final Trim Size:** Width 7.75" x Depth 10.5" Live Matter: Keep all live matter 1/4" from trim.

Space	Non-Bleed/Live Image (WIDTH X DEPTH)	Trim (WIDTH X DEPTH)	Bleed (WIDTH X DEPTH)
Spread*	15" x 10"	15.5" x 10.5"	15.75 × 10.75"
1/2 Spread Horiz.*	15" x 4.75"	15.5" x5.125"	15.75" x 5.25"
Full Page	7.25" x 10"	7.75" x 10.5"	8" x 10.75"
2/3 Page	4.5" x 9.75"	N/A	N/A
1/2 Horiz.	7" x 4.75"	N/A	N/A
1/3 Page Square	4.625" x 4.625"	N/A	N/A
1/3 Page Vertical	2" x 9.75"	N/A	N/A

\*For critical spread crossovers, contact Entrepreneur Advertising Production Department.



#### FOLLOW THESE INSTRUCTIONS WHEN SUBMITTING MATERIALS

- 3. Click on "Ad Submission"
- 4. System will guide you through the process

**General Digital Advertising Material Requirements** Every ad must have two (2) contract proofs regardless of delivery mode. All contract proofs must be made to SWOP (Specifications Web Offset Publications) standards. SWOP standards are available at www.swop.org.

#### Press Ready PDF Files Only (PDF/X-1a) Images

#### Fonts

Colors

## Layout

- the trim area.

#### All ads must be submitted through AdShuttle

1. Log on to <u>www.adshuttle.com</u>

2. Sign into or create your account

- Use high resolution images. 300 DPI is recommended. • RGB and LAB color are unacceptable.
- Images should not have ICC profiles embedded.
- Avoid scaling images. If you must, do not scale below • 50% or above 110%.
- Total Area Coverage should not exceed 300%. • Avoid using JPEG images.

• Always embed all fonts. • Do not allow font substitutions. • Do not use True Type fonts.

Only use CMYK colors; convert spot colors to process.

## • Build documents in Portrait mode without scaling or rotation. • Remember, when bleed is required, provide 1/8 inch beyond

• Do not allow marks to encroach upon the trim or bleed areas.

#### Transparency

- All transparent objects must be flattened at a high resolution.
- Avoid placing transparent objects on top of text or other critical vector objects.

#### **Overprint**

Overprinting objects may not reproduce correctly when printed and will sometimes disappear completely. We recommend creating objects exactly as you want them to appear without relying on an overprint setting.

For detailed instructions on creating your ad using specific applications, click on the "Ad Creation Guide" or "Application Preset File" links on the AdShuttle Homepage. You may also call 1-866-774-5784 to contact the 24-hour AdShuttle support line.

#### **Proof Specifications**

All advertisers must submit two (2) high-end digital contract proofs that follow SWOP (Specifications Web Offset Publications) standards with their ad materials regardless of media delivery mode. See the Ad Creation Guide

#### **INSERT INFORMATION**

For supplied insert information, contact: Quad, Inc. Attn: Rick Cowan N61 W23044 Harry's Way Sussex, WI 53089 Phone: 414-566-2481

#### **SEND PROOFS TO:**

Quad, Inc. Attn: Plate Room 1900 West Sumner Street Hartford, WI 53027 Phone: 262-673-1000

Entrepreneur magazine cannot be responsible for any color or positioning variation if advertiser does not adhere to the above specifications. Proofs that do not meet SWOP criteria will be used for color break and content checking only.













## **2024 SALES CONTACTS**



# **Entrepreneur**

#### **UNITED STATES**

#### **BUSINESS**

**Ryan Shea** CEO

**Bill Shaw** President

Lucy Gekchyan Assoc. Publisher, Marketing

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**Steven Newman** Midwest Director, **Strategic Partnerships** 

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#### **MICHIGAN**

**Dave Woodruff Midwest Director of Sales** 

Office: 248/703-3870 dwoodruff@entrepreneur.com

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James Clauss National Sales Director, Print Office: 646/278-8484 jclauss@entrepreneur.com

**Rikki Paribello Senior Account Director** Office: 914/441-5184 rparibello@entrepreneur.com

**Krissy Cirello Account Director** Office: 845/642-2553 kcirello@entrepreneur.com

#### **ATLANTA**

**Kelly Hediger Account Manager** Office: 770/209-9858 Fax: 770/209-9881 khediger@samssouth.com



#### **WEST COAST**

Mike Lindsay West Coast Ad Director Office: 310/493-4708 mlindsay@entrepreneur.com

**Brent Davis VP**, Franchise Sales Office: 949/622-7126 bdavis@entrepreneur.com

**Cassidy Ford** Director, Franchise Sales Office: 254/644-1503 cford@entrepreneur.com

Headquarters 2 Executive Cir Ste 150 Irvine, CA 92614 Office: 800/864-6864 949/264-2325

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